

## Uniqueness of the Shapley Value

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It is shown that the Shapley value of any given game  $v$  is characterized by applying the value axioms—efficiency, symmetry, the null player axiom, and either additivity or strong positivity—to the additive group generated by the game  $v$  itself and its subgames. © 1989 Academic Press, Inc.

It has often been remarked (e.g., Hart and Mas-Colell, 1988) that the standard axiomatizations (e.g., Dubey, 1975; Shapley, 1953; Young, 1985) of the Shapley value require the application of the value axioms to a large class of games (e.g., all games or all simple games). It is shown in this paper that the Shapley value of any given game  $v$  is characterized by applying the value axioms to the additive group generated by the game  $v$  itself and its subgames. This is important, particularly in applications where typically only one specific problem is considered.

Let  $N$  be a finite set. We refer to  $N$  as the set of *players* and to a subset  $S$  of  $N$  as a *coalition*. A (cooperative) *game* (with side payments) on the set of players  $N$  is a function  $v: 2^N \rightarrow R$  satisfying  $v(\emptyset) = 0$ . For a given game  $v$  and a coalition  $T$ , we refer to  $v(T)$  as the *worth* of  $T$ . Given a game  $v$  on the set of players  $N$ , and a coalition  $S$ , we denote by  $v_S$  the real valued function  $v_S: 2^N \rightarrow R$  given by  $v_S(T) = v(S \cap T)$ . Thus,  $v_S$  is a game on the set of players  $N$  and is called the *subgame* of  $v$ , obtained by restricting  $v$  to subsets of  $S$  only.

The set of all games on the set of players  $N$  is denoted  $G^N$ , or  $G$ , for short. Let  $v \in G$  and  $i, j \in N$ . The players  $i, j$  are substitutes in  $v$  if for every coalition  $S \subset N \setminus \{i, j\}$ ,  $v(S \cup i) = v(S \cup j)$ ; player  $i$  is a null player in the game  $v$  if  $v(S \cup i) = v(S)$  for every coalition  $S$ .

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Let  $Q$  be a set of games on the set of players  $N$ . A map  $\Psi: Q \rightarrow R^N$  is efficient if for every  $v$  in  $Q$ ,  $\sum_{i \in N} \Psi_i v = v(N)$ ; it is additive if for every  $v, w$  in  $Q$  with  $v + w \in Q$ ,  $\Psi v + \Psi w = \Psi(v + w)$ ; it is symmetric if for every  $v$  in  $Q$  and every two players  $i, j$  that are substitutes in  $v$ ,  $\Psi_i v = \Psi_j v$ . A map  $\Psi: Q \rightarrow R^N$  obeys the null player axiom if for every  $v$  in  $Q$  and every player  $i$  in  $N$  that is a null player of  $v$ ,  $\Psi_i v = 0$ . For a given game  $v$  in  $G$  we denote by  $G(v)$  the additive group generated by the game  $v$  and all of its subgames, i.e.,  $G(v) = \{w \in G \mid w = \sum k_i v_{S_i} \text{ where } k_i \text{ are integers and } S_i \text{ coalitions}\}$ .

**THEOREM A.** *Let  $v \in G$ . Any map  $\Psi$  from  $G(v)$  into  $R^N$  that is efficient, additive, and symmetric and obeys the null player axiom is the Shapley value.*

*Proof.* Let  $\varphi$  be the Shapley value. We must prove that  $\varphi w = \Psi w$  for every game  $w$  in  $G(v)$ .

For any two games  $w, u$  and any two coalitions  $T$  and  $S$ ,  $(w \pm u)_S = w_S \pm u_S$  and  $(w_S)_T = w_{S \cap T}$ . Thus, any subgame of a game in  $G(v)$  is in  $G(v)$ . For any game  $w$  in  $G$  we denote by  $I(w) = \{S \subset N \mid \exists T \subset S \text{ with } w(T) \neq 0\}$ . Note that for any minimal coalition  $S$  in  $I(w)$ ,  $w(S) \neq 0$ . Also,  $I(w \pm u) \subseteq I(w) \cup I(u)$  and  $I(w_S) \subset I(w)$ . We prove that  $\Psi w = \varphi w$  for  $w$  in  $G(v)$  by induction on  $|I(w)|$ , the number of elements in  $I(w)$ . If  $|I(w)| = 0$  then  $w$  is the 0 game and thus, by the null player axiom  $\Psi_i w = 0 = \varphi_i w$ . Assume that  $\Psi w = \varphi w$  whenever  $|I(w)| \leq k$  and let  $w \in G(v)$  with  $|I(w)| = k + 1$ . Let  $S$  be a minimal element in  $I(w)$ . Then,  $w_S$  is a unanimity game and thus, by symmetry, efficiency, and the null player axiom it follows that  $\Psi_i w_S = 0 = \varphi_i w_S$  for every  $i \notin S$  and  $\Psi_i w_S = w(S)/|S| = \varphi_i w_S$  for every  $i \in S$ . Note that  $S \notin I(w - w_S) \subset I(w) \cup I(w_S) \subset I(w)$  and thus,

$$|I(w - w_S)| < |I(w)| \quad \text{for every minimal coalition } S \in I(w). \quad (1)$$

Thus, by the induction hypothesis  $\Psi(w - w_S) = \varphi(w - w_S)$  and applying additivity,  $\Psi w = \Psi(w_S) + \Psi(w - w_S) = \varphi(w_S) + \varphi(w - w_S) = \varphi w$ . ■

Our next result characterizes the Shapley value without the additivity axiom. The axiom that is added is strong positivity, which asserts that the value of each player is a monotonic function of his marginal contributions.

A map  $\Psi: Q \rightarrow R^N$  is strongly positive if for any player  $i \in N$  and any two games,  $w$  and  $u$ , in  $Q$  with  $w(S \cup i) - w(S) \geq u(S \cup i) - u(S)$ ,  $\Psi_i w \geq \Psi_i u$ .

**THEOREM B.** *Let  $v \in G^N$ . Any map  $\Psi$  from  $G(v)$  into  $R^N$  that is efficient, strongly positive, and symmetric is the Shapley value.*

*Proof.* We prove that  $\Psi w = \varphi w$  for any  $w$  in  $G(v)$  by induction on  $|I(w)|$ . If  $|I(w)| = 0$  then  $w$  is the 0 game and thus, by the efficiency and

symmetry of  $\Psi$ ,  $\Psi_i w = \varphi_i w = 0$ . Assume that  $\Psi w = \varphi w$  whenever  $|I(w)| \leq k$  and let  $w \in G(v)$  with  $|I(w)| = k + 1$ . Let  $\partial(w)$  denote the set of minimal coalitions in  $I(w)$ . Note that for every  $S$  in  $\partial(w)$  and every  $i \in N \setminus S$ ,  $w_S(T \cup i) - w_S(T) = 0$  and therefore by strong positivity of  $\Psi$ ,  $\Psi_i(w) = \Psi_i(w - w_S)$  which by (1) and the induction hypothesis equals  $\varphi_i(w - w_S) = \varphi_i(w)$ . Thus,  $\Psi_i w = \varphi_i w$  for every  $i \in N \setminus S$  where  $S \in \partial(w)$ . Letting  $S_0$  denote the intersection of all coalitions  $S$  in  $\partial(w)$ , i.e.,  $S_0 = \bigcap_{S \in \partial(w)} S$ , we deduce that

$$\Psi_i w = \varphi_i w \quad \text{for every } i \in N \setminus S_0. \quad (2)$$

Note that  $w(T) = 0$  whenever  $T \not\supseteq S_0$ . Thus, every two players  $i, j$  in  $S_0$  are substitutes in  $w$ . Thus, using (1) and the efficiency of both  $\Psi$  and  $\varphi$  we deduce that  $\sum_{i \in S_0} \Psi_i w = \sum_{i \in S_0} \varphi_i w$ , and by applying the symmetry of both  $\Psi$  and  $\varphi$ ,

$$\Psi_i w = \varphi_i w \quad \text{for every } i \in S_0. \quad (3)$$

Combining (2) and (3) we conclude that  $\Psi w = \varphi w$ . ■

*Remark a.* The above results show, in particular, that any additive subgroup of  $G$ , that is closed under the subgame operator, has a unique value. For instance, let  $w$  be a given monotonic simple game. Then,  $Q = \{wv \mid v \in G\}$  is an example of such an additive subgroup. Such spaces of games arise in models in which political approval that is described by the simple game  $w$  is needed for various economic activities.

*Remark b.* It follows from the proof of Theorem B that strong positivity could be replaced by the axiom that  $\Psi_i v$  depends only on the marginal contributions  $v(S \cup i) - v(S)$ ,  $S \subset N$ , of player  $i$  in  $v$ .

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